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May 13, 2025

To Our Valued Ward Distributors:

We are writing to inform you of a change regarding the price increase that was previously announced on May 1, 2025, and scheduled to take effect on May 19, 2025. We made the decision to pause the implementation of this price increase due to recent developments of the US and China trade policy. This decision reflects our commitment to providing you with the best possible value while remaining responsive to the evolving economic landscape.

While we are pausing the current price increase, we promise to follow up shortly with revised guidance on a price increase that reflects the current economic environment. We remain dedicated to transparency and will keep you informed of any changes that may affect our pricing.

Please contact your local Ward Mfg. sales representative with any questions.

Thank you for your continued support.

Sincerely,

Jess Albaugh Vice-President Mechanical Sales