



US Wholesale Price Increase

June 25, 2026

Valued Oatey Customer,

Due to sustained cost increases, Oatey Co. is announcing a price adjustment effective **July 27, 2026**. This increase will affect most brands and categories and will be reflected in your price files. We will continue to assess costs as market conditions change.

Based upon these changes, the pricing contact on file for your company will receive an email detailing specific changes to your pricing contract no later than July 15, 2026.

**Please note sales orders placed prior to the price increase should not exceed 1/12th annual demand*

We appreciate your partnership and flexibility as we adapt to changing market conditions, while continuing to provide fair and competitive pricing. If there are any further changes, we will keep you informed.

If you have any questions, please reach out to your rep agency contact.

Sincerely,

A handwritten signature in black ink, appearing to read 'Peter McMillan', is positioned above the printed name.

Peter McMillan

Senior Vice President Wholesale Sales