



US Wholesale Price Increase

December 17, 2025

Valued Oatey Customer,

Due to recent changes to section 232, tariffs and business conditions, Oatey Co. is announcing a price adjustment effective **January 16, 2026**, impacting the following categories (average increase per category shown below):

- **Category 1** Cements, Primers & Cleaners: 2%
- **Category 2** Thread Sealants: .8%
- **Category 3** Copper Installation: .6%
- **Category 8** Gaskets & Bolts: .6%
- **Category 9** Drains & Closet Flanges: 5.7%
- **Category 10** Shower Systems: .6%
- **Category 11** Supply Boxes: 4.8%
- **Category 12** Flashing: .4%
- **Category 14** Pipe Support: 4.7%
- **Category 15** Tubular: 3.9%
- **Category 16** Bath waste & overflow: 3.9%
- **Category 17** Basket & Sink Strainers: 15.7%
- **Category 20** Test Equipment, Drain Flushers & Accessories: 3.7%
- **Category 22** Commercial Drains: 3.3%
- **Category 23** Rough in Products: 1.8%

**Please note sales orders placed prior to the price increase should not exceed 1/12th annual demand.*

Based upon these changes, the pricing contact on file for your company will receive an email detailing specific changes to your pricing contract no later than January 5, 2026.

We appreciate your partnership and flexibility as we adapt to changing market conditions, while continuing to provide fair and competitive pricing. If there are any further changes, we will keep you informed.

If you have any questions, please reach out to your rep agency contact.

Sincerely,

A handwritten signature in black ink, appearing to read "Peter McMillan", is written over a light gray rectangular background.

Peter McMillan

Senior Vice President Wholesale Sales