



A WATTS Brand

Josam Industries, LLC. 525 West Highway 20 | Michigan City, IN 46360 | T: (800) 365-6726 | F: (800) 627-0008

April 10, 2025

REF: Josam List Price Increase

Dear Valued Customer,

This letter is to inform you that the most recently announced tariffs have necessitated the need for a further price increase. Josam Company will be implementing a list price increase across all product lines, effective May 12, 2025. For your reference, please see the specific product line increases below which will be applied to the current price guides dated April 1, 2025:

- Josam Specification Drainage Products – 25%
- PRO-PLUS® Trench Drains – 25%
- Stainless Steel Drains – 5%
- Push-Fit Stainless Steel – 5%

To ensure that your orders are processed at current pricing, all orders must be received by Josam Company no later than the end of business day on May 9, 2025, and scheduled for immediate release. New price books will be available shortly on Josam Company's website and a hard copy will be mailed to you as soon as they are available.

We thank you for your patience as we continue to work through these challenging conditions.

We greatly value your continued business and support. Should you have any questions, please do not hesitate to contact your local Josam Representative or Josam Regional Manager.

Best Regards,

A handwritten signature in cursive script that reads "Paula M. Bowe".

Paula M. Bowe
Vice President of Sales and Marketing