



September 8, 2025  
To: Our Valued Customers  
Price Increase Announcement

As a result of the U.S. government implementing a new 50% tariff on copper as well as the increase in reciprocal tariffs that went into effect on 8/1/2025 we are forced to raise pricing on all products supplied by Cello Products. We have been working with our suppliers to minimize the effects and hope this will be the last of the notices.

New price sheets will go into effect on 10/6/2025. Please note that some back-orders may be subject to review and possibly canceled or repriced, either way Cello or your local representative will communicate this to you.

The price sheets will be available through your local representative or online within the next few weeks.

Any questions or concerns feel free to contact myself or your local Cello Representative.

Thank you,  
Frank Longenecker  
Vice President – U.S. Sales  
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Schedule of increase:

- Domestic Solder: 17%, with some items +/-
- Import Solder: 17%
- Domestic Cleaned and Bagged Solder: All Products 17% increase.
- Copper Press Fittings: All products 17% increase
- NL Brass Nipples: 15% increase.
- NL Brass Fittings: 15% increase.
- Valves: 7% increase.
- Dielectric Unions: 12% increase
- Carbon Steel Press: 12% increase.
- NL Push Fittings and Valves: 10% increase.
- Plastic Pex: 10% increase.
- No Lead Pex: 10% increase.

New price sheets will be available the week of 9/29/2025 through your local cello representative or online at [www.celloproducts.com](http://www.celloproducts.com) under the “Our Product Tab”